

Engin Mardin

Yacht Broker – 2nd Hand Boat & Chartering AssocIIMS Member Yacht Surveyor

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Personal Info.

Date of Birth. 09.04.1983

Gender. Male

Accomodation. İstanbul & Bodrum / Turkey

Nationality. Turkish

Career Summary

I, Engin Mardin, am a yacht broker with since 2011; working actively as an owner and manager at Vento Yachting. I have started my career, working at Beko Electronics as intern for 7 months in export department. After I graduated from Economics Department in University, I applied to Mazars-Denge Independent Audit Company. There, I gained the tools to run a business such as accounting, decision making, taxation and formation of a business. I quit my job there to proceed with my career in Audit field, and aimed to enter in Yachting industry by starting to work in Istanbul Bureau of Shipping and Survey (IBSS) as a springboard. During the period that I was employed by IBSS, I established Vento Yachting Ltd. Company with 2 other partners and entered in the business of Bare Boat Yacht Charter & 2nd Hand Yacht Sales and Purchase & Yacht service business. In the end of 2015, we decided to separate our ways; which is why I have established Engin Mardin Vento Yachting- private company to continue service as Charter & 2nd hand yacht Broker. I focused on yacht surveying and took the course of Practical Yacht and Small Craft Surveying Course at Ipswich Fox's Boat Yard in 2018. I performed pre purchase and limited surveys and applied IIMS (International Institute of Marine Survey) and became affiliated member at that time. As of today, I am currently providing service to my portfolio for needs of secondhand yacht brokerage and yacht surveying service as an associated member of IIMS.

Statement Of Purpose

I am experienced in Class and Statutory Flag survey certification for ships, I have focused very closely on Bare Boat Sailing Charter and 2nd Hand Yacht Brokerage business in Turkey. I also engaged in Jeanneau Yacht Service point by two years. I am performing yacht surveying.

My purpose is to provide a relaibale and sustainable service to my clients on yacht brokerage, surveying and charter demands.

Work Experience

BEKO ELECTRONICS A.S.

Position. Export Department as Intern

Period. 27June2005-30July2005 & 15 December 2005-31May2006

Providing smooth sales operation in a supply side brown goods market. Being in contact with Chain Managers, providing Proforma Invoices to chains, answering their demands, creating new orders to production, tracking production process, tracking the shipment from factory, providing comparable excel charts from SAP database for managers.

MAZARS-DENGE / Independent Financial Audit

Position. Experienced Audit Assistant Period. 13 October 2008- 25 June 2010

Worked in more than 20 Companies' financial & internal audit field. Some of those companies were SPK (Capital Markets Board) Companies where some others were associations of Foreign Companies. Internal audit, SPK audit, fraud control, accuracy of financial tables, compatibility of financial tables to the GAAP were some of audit focus points we checked and reflect to audit report. I gained advanced level of use in Excel, word, all other Office programs, and reporting. I learned how to control and avoid an operational fault in advance. I learned to read financial tables and make decisions accordingly. I learned the importance of the old saying: "If you cannot measure, you cannot manage".

I have ended my career in "audit" as field manager to access in maritime industry as my ultimate aim.

ISTANBUL BUREAU OF SHIPPING & SURVEY

Position. IRS Class Assistant Surveyor & Crew Manager Period.25 June 2010-15 October 2013

Auditing ships (General Cargo, Bulk Carrier in general) for compatibility to the class, flag and IMO standards and providing statutory and class certificates depending on the survey findings. Working in survey fields for ISM &ISPS certification. Preparation of crew endorsements. Providing Turkish ship-owners for Suez Chanel transit services, operating financial flow, communication between Ship and Port Said, providing supplies to ships in Suez transit. Offshore Company formation were among my work description.

VENTO YACHTING LTD.

Position. Owner & Manager

Period. Establishment as of April 2011 – liquidated at 2016

Vento Yachting was established by 3 partners primarily to render service in sailing bareboat charter business in Bodrum Turgutreis. Leased a Beneteau 40 (2011) and chartered for five sailing seasons. I also worked as an agent for different owners' boats and enlarged Vento's charter portfolio.

Meanwhile, I started to provide brokerage service for 2nd hand yacht owners. Participated in two Boat Shows; CNR and Haliç.

By the end of 2015 sailing season, Vento management decided to sell its boat and close company due to the interest differentiation of the partners.

Vento LTD. is liquidated.

ENGIN MARDIN VENTO YACHTING

Position. Core Owner & Manager – Private Company Period. 03.11.2015 – currently under service

Engin Mardin Vento Yachting is currently providing 2nd Hand Yacht Brokerage& Yacht Survey Services as an IIMS Associated member surveyor.

www.ventoyat.com

Technical Skills

Computer Skills

MS Office programs

- Advenced level in Excel, pivot tables, comperable charts, macros
- Advenced level in Word
- Advenced project presentations in Power Point
- Outlook

ERP Systems

- SAP
- Logo
- Oracle

I have used all above mentioned ERP systems in different companies, and am very open to learn and operate new systems as well.

Sailing

- Yacht Master GRT499 Competency by Turkey Maritime Affairs
- Participation in the 50th Anniversary Tall Ships' Races 2006 with STS Bodrum as officer (Atlantic Ocean-2,5 months of jurney) and wining The Best New Comers to the Races Cup.
- Participation in Historical Seas Tall Ships Regatta 2010
- Sailing from France Marseilles to Bodrum Turkey 2011 with Beneteau Oc40 with 3 crew member.
- Istanbul Sailing Club (İYK), licensed amateur sailor. CB Pirat class.

Education &Courses

İstanbul Bilgi University

Major: Economics / Faculty of Economics and Administrative Sciences

CGPA: 2,77 2002-2007

Kadıköy Fenerbahçe High School

CGPA: 3,35 2001-2002

Moda College

1996-2001

Practical Yacht and Small Craft Survey Course

Spring, 2018 – Ipswich Fox's Boat Yard

Languages

Professional Level

Advanced level in reading, writing and verbal communication skills

- Turkish
- English

References

Will be provided upon request